

# Working with Europeans- Understanding the European Business Culture

Vervelan offers the unique combination of intercultural training and business consulting. In addition to practical tools, methods and ideas for successful cross-cultural working environments, Vervelan develops business strategies to enhance global performance.

In the interactive training the participants explore the following topics, customised to their needs:

- Communication with European colleagues and business partners
- Conflict management
- Know-how transfer
- Working in European project teams
- European styles of leadership
- Time management
- Cross-cultural negotiations
- Project Management

Vervelan facilitates understanding and doing.  
Internationally - successful.

**Vervelan GmbH**  
Winsstr. 62  
10405 Berlin, Germany

Tel +49 30 57 70 34 86-0  
Fax +49 30 57 70 34 86-9

[info@vervelan.com](mailto:info@vervelan.com)  
[www.vervelan.com](http://www.vervelan.com)



VERVELAN®



**Mala Teresa Ullal**

*Founder and Managing Director of Vervelan GmbH  
Certified intercultural coach (Artop Institute of the  
Humboldt University Berlin, Germany)*

*Mala Ullal grew up between three countries and cultures: Germany, the USA and India. She turned her intercultural heritage into her business model and gained her certification as intercultural coach in the German capital of Berlin. Mala Ullal lectures at universities in Germany and abroad, and has worked for multinational companies such as Siemens, BMW and Volkswagen, Bosch and Deutsche Telekom.*

*During her work as a trainer and coach, Mala Ullal observed one thing over and over again: while people may be very resolute, they often strive for too much - and achieve too little. It is for this reason that Vervelan's central method involves focussing clients' activities.*



**Anna Wedig**

*Senior Consultant  
MPhil Modern Societies and Global Transformations*

*Anna Wedig holds degrees from London School of Economics and Cambridge University. She has worked in the German industry and for international consultancies.*

*Working as an international consultant Anna Wedig knows that the view from outside is necessary to see what is happening on the inside of an organisation. Her clear perspective facilitates organisational development, cross-cultural team building and synergy maximisation.*

**GO GLOBAL WITH SUCCESS**  
**GLOBAL ERFOLGREICH**